

Univacco Holland BV - One of the leading suppliers of transfer products for hot stamping, cold transfer printing, digital printing and narrow web printing is looking for new colleagues.

For the expansion of our technical service and sales team we are looking for a

Sales & Product Manager Hot Transfer D/A/CH (m/f/d)

Your responsibilities

- Expansion and support of existing customers in the respective region
- Acquisition of new customers and development of potential on the basis of our sales & product strategy
- Development of a sustainable concept for market cultivation and expansion of the market position
- Independent achievement of budget and profitability targets
- Technically experienced solution approach in consulting with customers on their premises

Your profile

- Several years of experience in a comparable position in the packaging industry, ideally in the area of hot stamping
- Practical experience in hot stamping on common machine types
- Self-confident, professional and customer-oriented appearance
- Analytical/structured way of working
- Very good language skills in German and English, other languages an advantage
- Confident handling of MS-Office
- Willingness to travel within the sales area
- Proactive approach and entrepreneurial thinking
- Team spirit and social competence
- Residence in the sales area, preferably in Southern Germany

We offer

- A challenging and responsible job in an ambitious company
- Professional back office in Waalwijk, Holland, for technical and communication support
- Attractive remuneration package including company car
- Flat company structure in an informal working atmosphere
- Permanent employment contract
- Employment through our German branch according to German law

Your application

You are our candidate? Please send your application with details of your remuneration expectations to the attention of Mr *Fons van Delft* at the following e-mail address: hrm@univacco.eu

We are looking forward to hearing from you!

About Univacco Holland BV

Univacco Holland BV - One of the leading suppliers of transfer products for hot stamping, cold transfer printing, digital printing and narrow web printing.

As the exclusive main distributor of the global company Univacco Technology Inc., Univacco Holland BV can offer its European customers the full range of expertise of a world leader in the product segments of hot stamping, cold transfer, digital transfer, special effect transfer and holographic transfer. The company's activities are supported by the commitment and expertise of more than 600 employees around the world.

www.univacco.eu